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| **PILOTING LOGBOOK - WEEKLY PLAN: YOUR NAME\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_ YOUR TEAM\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_** |
| **Participation slips Record # of slips 0 to 3 [max] and date below WHO IS YOUR CLIENT?\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_** | Below record the graded score of your homework answers (show any late or missing work): |
| **Week 1** | **Week 6** | **Week 11** | **1** | **6** |
| **Week 2** | **Week 7** | **Week 12** | **2** | **7** |
| **Week 3** | **Week 8** | **Week 14** | **3** | **8** |
| **Week 4** | **Week 9** | **Week 15** | **4** | **9** |
| **Week 5** | **Week 10** | **Week 16** | **5** | **10** |
| Dates Make ups for any missed days completed (keep copies☺ | **RECORD All Dates & Times You personally met with your client (phone or face-to-face) and notes** |
| **RECORD BELOW YOUR MIDTERM TEAM REPORT GRADE AND GRADE YOU RECEIVED ON PEER EVALUATION AND ANY COMMENTS YOU RECEIVED ON YOUR PERFORMANCE** | Date of client meeting | Content of client meeting |
| **RECORD YOUR MIDTERM PROJECT REPORT GRADE AND GRADE YOU RECEIVED ON PEER EVALUATION AND ANY COMMENTS RECEIVED ON YOUR OWN PERFORMANCE** |  |  |  |
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| **FIRST DPIE SPIRAL BEGINS**Step 1 - DIAGNOSTIC (A-spiral using 4-leaf clover) and do 1st round of PNAC | **WHEN did you do something?**  | **WHAT DID YOU DO PERSONALLY?** |
| Step 2 Time Management Tool: Spiral B’s first toolTime Management Tool Diary Questions (ask and answer only ones that apply) |  |  |
| Step 3 - Direction (C-spiral first location), which is also the 1st D-question (Directionality) of Boje's D-Spiral.  |  |  |
| Step 4 - Project planning (A-spiral) done collaboratively **with** your client  |  |  |
| Step 5 - Strategic Piloting Logbook tool (B-spiral) |  |  |
| Step 6 – CHANGE PROCEDURES to change Rules of the game - (C-spiral) |  |  |
| Step 7 - D2 – Datability (D-Spiral): What are the most important datable moments in the life story of the business? |  |  |
| Step 8 - Mirror Effect meeting with client (A-spiral, part of D-P-I-E cycle) |  |  |
| Step 9 - Implement project (DPIE 1) in collaboration with your client (A-spiral) |  |  |
| Step 10 - Priority Action Plan tool (B-spiral) |  |  |
| **SECOND DPIE SPIRAL WHORL** |  |  |
| 2nd DPIE BEGINS ABOUT HERE --> Step 11 – Evaluate results of 1st DPIE and begin DIAGNOSIS 2 for 2nd DPIP Resource Deployment (C-spiral)  |  |  |
| Step 12 - D3 and D4 (Q-Spiral: Durability and Disclosability) |  |  |
| MIDTERM steps 1 to 12 due |  |  |
| Step 13 – DPIE 2 MIRROR EFFECT # 2 (A-spiral) – and detail your metrics, the Logbook tool (B-Spiral) indicators you have documented to date  |  |  |
| Step 14 - Competency Grid (B-spiral)  |  |  |
| Step 15 - D5, D6, D7 (Spiral: Destining, Deployment, & Dwelling) |  |  |
| **THIRD DIPE SPIRAL WHORL** |  |  |
| Step 16 – Evaluation of 2nd DPIE – (A-spiral) Evaluate Project # 2, Diagnostic, Project plan for 3rd DPIE project, and includes 3rd MIRROR EFFECT meeting with client |  |  |
| Step 17 - I/E SP (Internal/External Strategic Plan) (B-spiral Tool 5) |  |  |
| Step 18 - More D's (Spiral: Deseverance & Drafts) |  |  |
| Step 19 - Complete the Evaluation (A-spiral) of the 3rd project |  |  |
| Step 20 - PNAC (Periodically Negotiable Activity Contract) |  |  |
| Step 21 - technological, product market, management systems, and develop human resources C-spiral  |  |  |
| Step 22 - Last D's (Spiral: Dispersion & Detaching) |  |  |
| Step 23 - Draw amazing spirals for the draining of dysfunctions and hidden cost (downward spiral) and the upward spiral momentum from the 3 DPIEs that generated revenues |  |  |

**Any plagiarism or cheats will result in Failing Grade for assignments and or project and or course grade**